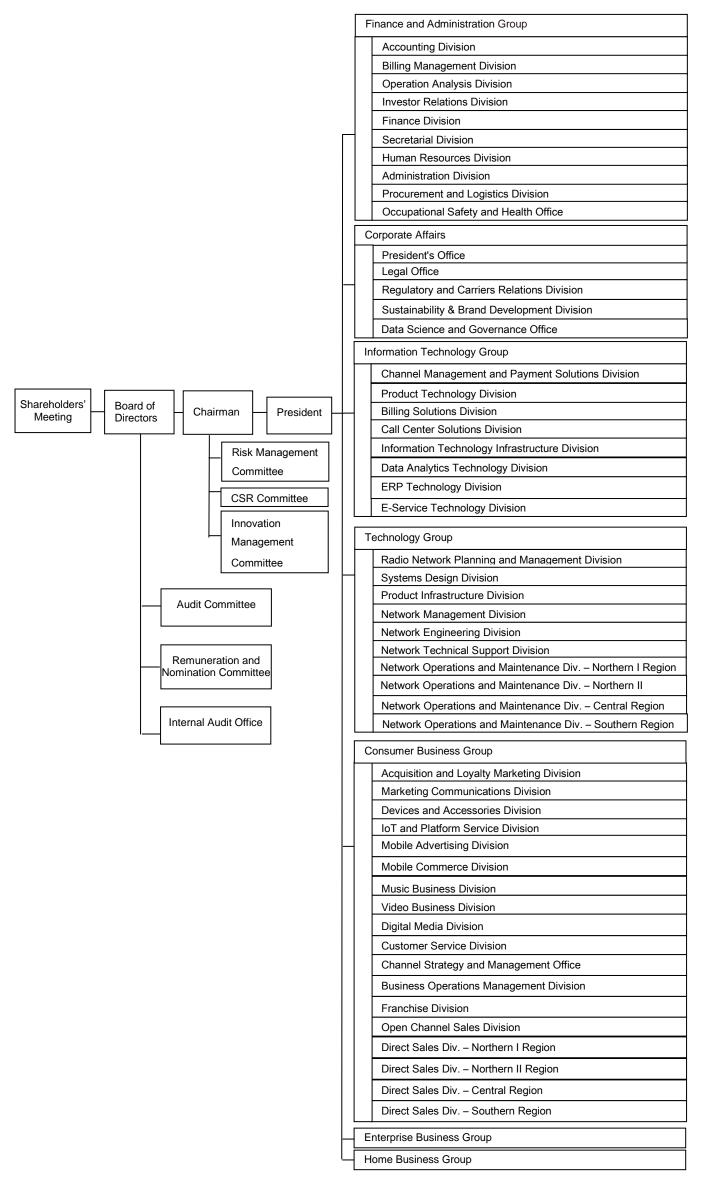
## **Chapter 2 Organization and Corporate Governance**

## **Organization**

**Organization Chart** 

As of February 24, 2020



## **Divisional Scope of Responsibilities**

Division		Scope of responsibilities
Internal Audit Office		Audit of the Company and its subsidiaries Handle employee and supplier complaints Risk Management Committee operations
	President's Office	Corporate strategy and project management Develop new businesses and strategic alliances Enhance corporate management mechanism and cross-department project management Carry out information security management system planning and deployment, and monitor improvements
	Legal Office	Legal counsel, company litigation and legal document review
Corporate Affairs	Regulatory and Carriers Relations Division	Regulatory matters, government relations and intercarrier relations
	Sustainability and Brand Development Division	Sustainability and corporate social responsibility, brand management and sponsorships, media communication and public relations, and TWM Foundation and corporate website management
	Data Science and Governance Office	Enhance efficiency and quality of data collection, definition, storage, management and application
	Accounting Division	Accounting information management Tax planning and compliance Preparation of financial reports
	Billing Management Division	Billing, receivables collection and settlement Credit check and risk management
	Operation Analysis Division	Operating performance analysis, capex/opex cost and benefit analysis, and financial forecasts/annual budget review
	Investor Relations Division	Maintain two-way communication between the Company and investors wherein the Company regularly provides timely disclosure of its operations, financial status, business strategy and future business developments
Finance and Administration Group	Finance Division	Treasury management  Monitor investments and subsidiaries' business activities  Finance-related project evaluation, planning and execution
	Secretarial Division	Corporate governance affairs, board and shareholders' meetings, and corporate registration affairs  Corporate share registrar management  Company seal custodian and receipt/transmission of corporate documents
	Human Resources Division	Human resources planning and management Staffing, compensation/benefits and employee relations Employee training and development
	Administration Division	Office machinery and equipment management General and administrative affairs coordination Base station administration affairs
	Procurement and Logistics Division	Procurement policy and system planning Procurement-related activities and contract signing Supplier management
	Occupational Safety and Health Office	Occupational safety and health management Workplace health promotion

Division		Scope of responsibilities
Information Technology Group	Channel Management and Payment Solutions Division	Sales, channel services and commission system solutions  Enterprise management information system solutions  Payment service solutions
	Product Technology Division	Technical consultation and solution analysis for innovative services and customer premises equipment (CPE) technologies  Solutions design, systems development and delivery for innovative services and marketing promotions
	Billing Solutions Division	Billing systems operation and development
	Call Center Solutions Division	Call center infrastructure and operational management solutions Taiwan Fixed Network IT server operation and management
	Information Technology Infrastructure Division	Data center, systems and network infrastructure construction and operations management Implementation of information security policy
	Data Analytics Technology Division	Data analytics system solutions, including data warehouse, data science and business intelligence solutions  System solutions for management of network assets, warehousing, maintenance and repair, and customer experience
	ERP Technology Division	Customer care application systems  Enterprise resource planning (ERP) and human resources solutions  Front-end customer management, sales management, and supply and order solutions for fixed-line business
	E-Service Technology Division	Corporate website, e-service systems (e-store/myfone shopping), member center and fixed-network application systems  Service-oriented architecture and enterprise service bus (SOA/ESB), IoT platform, and cloud services platform development and management  IT governance, enterprise architecture, software development process, and basic architecture software/tools development and management
Technology Group	Radio Network Planning and Management Division	Radio network strategy development and planning Site planning and performance management Radio network quality management
	System Design Division	Plan and design core, IP and transmission network systems for mobile and fixed networks  Verification testing of network elements
	Product Infrastructure Division	To design, implement and operate:  - Cloud internet data center (IDC)  - Cloud computing services – Infrastructure as a Service (IaaS) and Platform as a Service (PaaS)  - Technology service infrastructure
	Network Management Division	24-hour supervision of mobile/fixed network management Technical support for customers with network issues Network security management
	Network Engineering Division	Mobile telecom and fixed-network business' infrastructure budget, and engineering and construction project outsourcing  Applications for base station co-location, technical approvals and cable/conduit management for government agencies  Fixed-network service management, project evaluation and coordination
	Network Technical Support Division	Mobile network technical support  Fixed network technical support  IP-based network technical support
	Network Operations and Maintenance Division – Northern I, Northern II, Central and Southern Regions	Mobile and fixed network construction, expansion, operation, maintenance and optimization, including core, transmission and radio networks  Network construction management and technical support

Division		Scope of responsibilities
		Develop and execute strategies to acquire new customers, increase customer loyalty
	Acquisition and Loyalty	and lower churn rates for postpaid users
	Marketing Division	Develop strategies for prepaid business
		Conduct customer analysis and market surveys
		Manage TWM Group corporate and brand identity, brand strategy development and
		marketing communications
	Marketing Communications	Develop and manage store signage/interior design, brand and marketing
	Division	communications and digital marketing activities
		Integrate and operate company website, including digital marketing communication,
		online sales and services
	Devices and Accessories Division	Devices planning and management
		Accessories and revenue sources development
		Handset sales and distribution
		Develop consumer well-being IoT ecosystem by connecting myAir, mySports and
	IoT and Platform Service	myAngel services to capture future opportunities.
	Division	Build market-leading service platforms, including an enterprise instant messenger, a
		content portal and big data marketing tools
	Mobile Advertising Division	Provide mobile advertising solutions based on big data analysis
Consumer Business Group	Mobile Commerce Division	Develop and manage mobile commerce for myfone shopping, with a focus on 3C and Smart Home merchandise
	Music Business Division	Oversee myMusic business management, strategic planning, product development, marketing and operations
	Video Business Division	Oversee myVideo business management, strategic planning, content and product development, marketing and operations
	Digital Media Division	Digital content and digital gaming business strategic planning, product
		development, marketing and operations
		Direct carrier billing service and VAS business development and operations
		Smarter Home business strategy development and business operations
	Customer Service Division	Customer service and call center management
		Telemarketing sales and customer retention
	Channel Strategy and Management Office	Channel strategy development and performance management
		Channel sales support, store display design, and in-store activities planning and
		execution
		Sales training program planning and service quality management
	Business Operations	Store operating system optimization and standards formulation
	Management Division	Channel operation quality assurance to minimize corporate business risk
	Wanagement Biviolen	Sales channel resources management and commission/awards calculation
	Franchise Division	Supervise franchisees' product promotions, distribution and customer service
	Open Channel Sales	Open channel development, distribution and management of postpaid/prepaid
	Division	products
	Direct Sales Division –	
	Northern I, Northern II,	
	Central and Southern	Product sales, customer service and project execution at company stores
	Regions	
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Division	Scope of responsibilities
	Strategy development and business analysis  Direct sales and channel development and customer relationship management
Enterprise Business Group	Intercarrier relations and international business (including international roaming)
	planning and implementation
Home Business Group	Implementation of integrated technology solutions to develop new products and VAS so as to increase video and broadband internet access penetration rates and overall revenue
	Expansion of two-way optical network to broaden coverage and ensure better internet access quality and stable cable signals